

## 2016 WNY Incubator Network Pitch Prep Series



### Investor's Perspective with Bela Musits: 7/12/2016

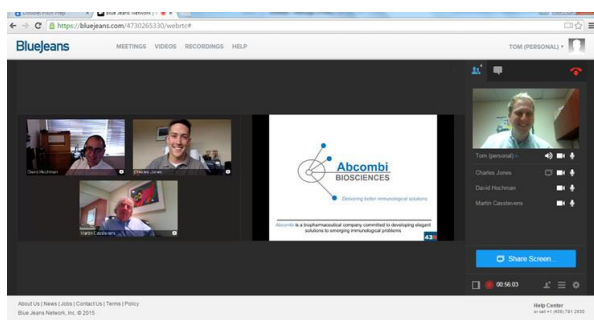
Bela Musits of Union Graduate College and Primary VC kicked off the 2016 program with a keynote address, *The Story & The Plan: What's Important to Venture Capitalists*

*37 entrepreneurs attended.*

### In-person Pitch Practice: 7/13/16

WIN organized sessions featuring local business executives reacting to live pitches. Participants were given 10 minutes to present before receiving 20 minutes of constructive feedback. 14 local executives volunteered to participate in this round of mentoring.

*19 entrepreneurs participated.*



### Online Pitch Practice: 7/19/2016 – 7/26/2016

WIN held online sessions to link local entrepreneurs with investors from outside the region. Participants pitched for ten minutes before receiving 50 minutes of feedback from VCs/angels David Hochman, Brian Scott, Rai Archibald, and Carl Sangree.

*21 entrepreneurs participated.*

**Program Sponsor:**

